

Dear Earthlink/Direcway Customer,

Please read this email in its entirety, the information contained herein is very important. I am pleased to let you know that 8K Enterprises has been assigned to complete your Broadband Internet installation. I would like to ask you a few questions about your installation, inform you about how the installation will proceed and schedule your installation.

If you could answer the following, it would help me plan the installation for maximum efficiency:

1. Test your PC at [www.spd4u.com](http://www.spd4u.com) for compatibility issues, click the Direcway link.
2. Do you have a clear and unrestricted view of the Southwest sky (magnetic heading 214 degrees)?
3. Where do you wish the dish to be located and if on the house, what type of structure is the house?
4. Do you have DirecTV? If yes, do you wish to have both DirecTV and Direcway on the same dish? If no, do you want DirecTV?
5. Do you have or are interested in High Definition TV. It can also be installed on the same dish.
6. Please confirm that the contact information at the top of the page is correct.
7. If your system did not pass for a Network Interface Card, we can provide one for you, see pricing below.
8. We have PC and MAC network trained installers, hardware vary per installation and are available via quote.

**Please note that 8K Enterprises has paid for the shipping of your system!! This is a value of \$28.00!!**

**The standard (consumer) installation:**

Mount the Direcway dish (55 pounds) on the main structure of the house, first floor wall or edge of roof (**first floor**). No greater than a 30 degree pitch roof, i.e. 4x12 pitches. We then run cables along the perimeter of the house and enter the room where the computer is located by drilling through the outside wall into the room.

The following are extra cost items, that we would like you to be aware of, should the installation require them:

We now accept all major credit cards

- **Pole Mount in the yard \$150.00**
- **Network Interface Card for DW6000 (installation and configuration). \$95.00**
- **Burying Cable as quoted on location: at hourly rate of \$95.00 hr.**
- **Entering Crawlspace/Attic \$75**
- **Adding DirecTV antenna kit \$125 parts and labor included.**
- **Adding High Definition LNB Kit, \$125 parts and labor included \*\*\***
- **\*\*\* 4 port multi-switch required for HD LNB \$50**
- **Adding Extra DirecTV outlet \$40.** (One DTV drop is included with DTV kit)
- **Working on Second Floor Roof As quoted on location (MINIMUM \$135 - DETERMINED ON LOCATION)**

**COMMERCIAL SITES REQUIRE A SITE VISIT/SITE SURVEY.**

Commercial sites are not included in the standard (residential/consumer) installation. Many commercial sites require non-standard mounts, access, etc. Any required drawings or extra materials will be estimated during the site survey/visit. The cost for this survey is \$125.00, payable at the time/date of the survey. This is a charge payable directly to 8k enterprises. Commercial customers should schedule this visit with landlord permission and information technology/network support personnel in attendance.

Kerry Kelley

8K Enterprises  
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SBCA Level 2

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301-862-1378 fax

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